

Gianfranco E. Atzeni

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PERSONAL INFORMATION AND ADDRESS

Family Name: ATZENI
First Name: GIANFRANCO ENRICO
Date of Birth: 21st March, 1965
Nationality: Italian

Address: Dipartimento di Scienze Economiche e Aziendali
(Department of Economics and Business)
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EDUCATION

1997-98: Post-Doc at University of Bergamo, Italy
1996: PhD in Economics at University of Sassari, Italy
1993: Master of Science in Economics at University of York, UK
1991: Laurea in Economia e Commercio, University of Cagliari, Italy

CURRENT POSITION

Jul. 2011: Associate professor in Economics, University of Sassari, Italy

OTHER AFFILIATIONS

1999-: Center for North-South Economic Research, Universities of Cagliari and Sassari (CRENoS), Italy

PREVIOUS POSITION

1999-2011: Assistant Professor, University of Sassari, Italy

ACADEMIC ACTIVITIES AND VISITING POSITIONS

2013: Universidad Carlos III Madrid (Spain) - Depart. Estadística, from 1st March to 30th June
2012: Universidad Carlos III Madrid (Spain) - Depart. Estadística, from 1st March to 15th July
2013-: Member of the Firm Incubator Center of the University of Sassari.
2010-: Organizer (with William Addessi, Fabrizio Adriani, Fabio Cerina, Luca Deidda, Alessio Moro, Massimo Morelli, Ettore Panetti, Dimitri Paolini) of eighth editions of the Workshop on Institutions, Individual Behaviour and Economic Outcome.

2007: Consultant for the Socio-Economic Plan of Parco Nazionale dell'Asinara (Sardinia, Italy)
2002-: Committe member for the selection of PhD candidates and examiner.

REFEREEING

Managerial Finance, Tourism Management, Regional Studies, International Journal of Electronic Banking, Information Economics and Policy.

RESEARCH INTERESTS

APPLIED ECONOMETRICS:

Econometric modeling of firm financing selection process, selection process;
Analysis of technology adoption and the effects on firm productivity. Treatment effects of subsidies on ICT;
Environmental Economics: Choice experiments on Residents' and Tourists' preferences about the trade-off between tourism development and environmental protection.

FINANCIAL MARKETS IMPERFECTIONS:

Asymmetric information and financial constraints, credit rationing and R&D financing, signalling effect of collateral in financing process.

THEORY OF INVESTMENT:

Simultaneous equation models for firms' financial and real decisions on firm level data. Impact of exchange rate volatility on investment decisions.

PUBLISHED AND FORTHCOMING ARTICLES IN REFERRED JOURNALS

2012 - Conflicting preferences among tourists and residents, *Tourism Management*, Vol. 33 (6), p. 1293-1300, with Nanni Concu.
2008 - The effects of grant policy on technology investment in Italy, *Journal of Policy Modelling - Volume 30, Issue 3, May-June 2008*, Pages 381-399, with Oliviero Carboni
2007 - Ordinamenti dimensionali d'impresе attraverso metodologie multiple classifier systems (MCS), *Economia e Politica Industriale - n. 4*, with Daniele Porcheddu and Emanuele Bicego
2007 - Epidemiology, visual outcome, and hospitalisation costs of open globe injury in Northern Sardinia, Italy, in *Ophthalmic Epidemiology*, Volume 14, Issue , pages 299 - 305, with Antonio Pinna, Pierpaolo Patteri and Marco Salvo
2007 - R&D investment, Credit Rationing and Sample Selection, *Bulletin of Economic Research*, Blackwell Publishing, vol. 59(2), pages 149-178, with Claudio Piga
2006 - The Effects of Subsidies on Investment: An Empirical Evaluation on ICT in Italy, *Revue de l'OFCE*, N. 97 bis, pp 279-302, with Oliviero Carboni
2006 - ICT productivity and firm propensity to innovative investment: Evidence from Italian microdata, *Information Economics and Policy*, Elsevier, vol. 18(2), pages 139-156, June, with Oliviero Carboni
2004 - ICT productivity and Human Capital: the Italian North-South Duality, *Rivista di Scienze Economiche e Commerciali*, vol. 51, pages 265-284 with Oliviero Carboni
2003 - Investment and Exchange rate uncertainty, *Journal of Policy Modelling*, Elsevier, vol. 25(8), pages 811-824, November, with Vincenzo Atella and Pierluigi Belvisi

BOOK CHAPTERS

2015 - Domanda e offerta di credito: alcuni suggerimenti per politiche regionali. In: Fabio Cerina (ed.), *Economia della Sardegna: 22 rapporto 2015*, pp. 40-42, CUEC, CAGLIARI ISBN: 978-88-8467-923-0.
2012 - La performance delle società di capitali in Sardegna. In: Giovanni Sulis (ed.), *Economia della Sardegna: 19 rapporto 2012*. p. 26-33, CUEC, CAGLIARI ISBN: 9788884677372.
2011 - La fruizione turistica dei parchi. In: Rinaldo Brau (ed.), *Economia della Sardegna: 18 rapporto 2011*. p. 10-107, CUEC, CAGLIARI, ISBN: 9788884676627.
2007 - Tutela ambientale e sviluppo turistico secondo i residenti ad Alghero, in *L'estate al mare*, L. Punzo e S. Usai eds., McGraw-Hill, with Nanni Concu

- 2001 - Verso un cambio stabile: quali effetti sugli investimenti delle imprese italiane?, in B. Quintieri (eds.), Il Mulino, Bologna, with Vincenzo Atella and Pierluigi Belvisi
- 2000 - Decisioni di investimento delle imprese esportatrici e stabilità del cambio: quali imprese si avvantaggiano nell'area dell'Euro?, Confindustria - International Output, la PMI del Nord Sardegna per i mercati esteri

WORKING PAPERS

- 2015 - Are cormorant catches a concern for fisheries? Evidence on the economic relevance of the interaction between cormorants (*Phalacrocorax carbo sinensis*) and fisheries in Sardinia (with Paolo Briguglio) (submitted).
- 2015 - The signaling role of trade credit on loan contract: an endogenous switching approach (with Pasqualina Arca and Luca Deidda)
- 2015 - Asset exemption in entrepreneurs' bankruptcy and the informative role of collateral (with Pasqualina Arca and Luca Deidda) (submitted)
- 2014 - Are discouraged borrowers credit rationed? (with Pasqualina Arca and Luca Deidda)
- 2013 - Economics of bankruptcy exemption: Signaling value of collateral, cost of credit and access to credit, Contributi ricerca CRENoS n. 13/02 (with Pasqualina Arca and Luca Deidda)
- 2006 - Regional disparities in ICT adoption: an Empirical Evaluation of The Effects of Subsidies in Italy, Contributi ricerca CRENoS n. 06/08 (with Oliviero Carboni)
- 2005 - R&D investment, Credit Rationing and Sample Selection, Discussion Paper Series 2005_6, Economics Dept, Loughborough University, (with Claudio Piga)
- 2004 - ICT productivity and firm propensity to innovative investment: learning effect evidence from italian micro data, Contributi ricerca CRENoS n. 04/14 (with Oliviero Carboni)
- 2003 - Will the euro be beneficial on firm's investment behaviour? An empirical investigation on a panel of Italian firms, CEIS Working Paper, No. 180. (with Vincenzo Atella and Pierluigi Belvisi)
- 2003 - Credit Rationing in High-Tech Firms and Sample Selection, Contributi ricerca CRENoS n. 03/04 (with Claudio Piga)
- 2001 - The economic effect of ICT: firm level evidence from the italian case, Contributi ricerca CRENoS n. 01/14 (with Oliviero Carboni)

WORK IN PROGRESS

- 2010 - A natural experiment on a non-revealing feedback, (with Stefano Gagliarducci and Dimitri Paolini)

OTHER PUBLICATIONS AND RESEARCH REPORTS

- 2005 - Finanziamento dell'innovazione e uso della conoscenza scientifica in Italia, Impresa & Stato, n.75 con Riccardo Marselli e Marco Vannini
- 1999 - CIRIEC (Centro Italiano di ricerche e di informazione sull'economia pubblica, sociale e cooperativa) – "Rapporto di ricerca sul credito in Sardegna", (with Patrizia Puggioni and Silvia Sotgiu).
- 1998 - Struttura e performances economico-finanziarie e commerciali dei produttori di formaggi ovini tipici della Sardegna", in Università di Sassari - Istituto Economico ed Aziendale - Quaderno n. 3, a cura di Gilberto Ghilardi.
- 1998 - Università di Bergamo - Facoltà di Economia - Research paper on: La non-crescita nell'Africa Sub-Sahariana - "Lo sviluppo economico dell'Africa Sub-Sahariana negli anni Novanta: riflessioni critiche sui modelli di riforma", (with Oliviero Carboni).
- 1997 - Università di Sassari - Istituto Economico ed Aziendale – "Le cause della non crescita nell'Africa Sub-Sahariana e il caso del Mozambico", (with Oliviero Carboni).
- 1996 "The Italian pharmaceutical industry through company account data: a model of real and financial factors demands on disaggregated data" report in the research project: "Human Capital and Mobility: Cost Containment in the Pharmaceutical Industry", (with Vincenzo Atella).
- 1994 University of York - MSc. Dissertation - "A model of demand for debt financing in firms facing capital market imperfections".
- 1994 University of York - MSc. Project: "Financial constraints and investment behaviour in a sample of British firms".

1993 - Indicatori di performance economica e finanziaria, e decisioni di investimento per un campione di imprese farmaceutiche, in Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni", ISPE, (with Vincenzo Atella)
1993 - Restrizioni finanziarie ed investimento per un campione di imprese farmaceutiche: 1985-90, in Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni", ISPE (Istituto di Studi per la Programmazione Economica)
1992 - Analisi economica e finanziaria del settore farmaceutico, in Report on: "Servizi e Strutture per l'internazionalizzazione delle imprese italiane e sviluppo delle esportazioni", ISPE (Istituto di Studi per la Programmazione Economica)

PRESENTATIONS AT CONFERENCES

ASSET 2015 - Annual Conference, Granada (Spain), 12-14 November, 2015.
Workshop on "Institutions, Individual Behaviour and Economic Outcome", Dipartimento di Architettura, (Alghero), 20th-29th June, 2015.
IFABS 2014 - 6th IFABS Conference on Alternative Futures for Global Banking, Lisbon (Portugal), 18th-20th June 2014.
ASSET 2013 - Annual Conference, Bilbao (Spain), 7-9 November, 2013.
Workshop on "Institutions, Individual Behaviour and Economic Outcome", Porto Conte Ricerche, Tramariglio (Alghero), 23th June-1st July, 2013.
CNRS-GREDEG e OFCE – "Competition, Innovation and Productivity: Empirical Evidence from Firm-level Data, Sophia Antipolis, Nice, France, 19-20 December 2005
University of Barcelona - "Knowledge and Regional Economic Development" Conference, Barcelona, Spain 09–11, June 2005
Industrial Organization Society – "International annual conference", Kellogs School of Economics, Chicago, US, 23-24 April 2004.
University of Cagliari and University of Corse – "Workshop on European Economic Integration and possibilities for peripehral regions in the Mediterranean area" Sassari, Italy, 10-11 May 2003.
Università di Sassari – "Long Run Structural Changes in the European Union Regions", Sassari, Italy, 6-7 November 2003.
CNR-SIE - "Economic Integration and Growth Differencies", Cagliari, Italy, 6,7 July 2001

TEACHING

1999-: University of Sassari, Industrial Organization, Principles of Economics, Economic Policy, Microeconomics of Banking, International Economics, Econometrics.
2000-2007: University of Sassari, Postgraduate studies in Education (Scuola di Specializzazione per gli Insegnanti della Scuola Superiore, SISS), Teaching of Economics
2003-2005: University of Sassari, Regulation and Antitrust
2006-2007: University of Perugia, Industrial Organization